



I work hard to build lasting relationships with my clients.

When we recently bought our house in Wailea, Diane Pool, the selling broker, was the one that made it happen. Diane was happy and willing to show us the place over and over again with just a few minutes' notice. She was always available to answer our questions. When our efforts to get a mortgage were failing, Diane put us in touch with the right people to make it all happen. We were so impressed with Diane's abilities that we employed her as our listing agent for our condo. We are happy to report, it sold in less than a week and closed effortlessly. We give Diane the highest recommendation. Great job!

Patti and Dan Eddleman

Dear Diane,

My wife, Joan, and I would like to thank you for the great job that you did listing and selling our condo at Ke Alii Ocean Villas in Kihei. It was with much trepidation that we decided to sell our condo, but your personal attention to our needs made the process easy, understandable, and rewarding. We were happily surprised how quickly we received offers on the property and how quickly we were able to sell our unit. We were especially pleased with the way you represented us so that we ended up getting top dollar in a very tough market. Your knowledge of local market conditions is most impressive. We also appreciate the help and insight that you gave us in presenting the condo in the best manner possible.

Even more importantly, we enjoyed working with someone whose honesty and integrity are above reproach. If there is ever any way that we can return the favor that you have done for us, please don't hesitate to ask. Thanks again.

Sincerely,

Steve & Joan Gallaher

Hi Diane,

The most observable achievement in any endeavor is Success. In home sales, the factors that are most measureable are price realized time required to make the sale and stress level endured in the process. The price Diane sold our condo at Makena Surf far exceeded our expectations, it was sold in less than half the time we expected and the process itself was stress free. Diane's energy helped overcome a very poor market. We would use her again.

Chris and Patricia McCampbell

This is a brief letter of recognition to describe what outstanding service we received from Diane Pool on the recent sale of our Maui home.

Even though we were thousands of miles away, we placed our complete trust and faith in Diane and she looked after every facet of the sale of our home efficiently and with great care, she always kept our best interests in mind. Diane is a great communicator; she works hard to do the very best job for her clients. She was professional in dealing with all aspects of the sale and worked diligently to make sure we were comfortable through each step of the sale process.

Thank you Diane for everything, it was a true pleasure dealing with you and we won't hesitate to recommend you to others. When we are in the market for another Maui property we will definitely be dealing with you again!

Warmest regards,

Darren and Tania Paylor

When my daughter, Paula Bergstrand, decided to sell her property, the next step was to find a Realtor. Because Diane K. Pool was serving on our home association, Golf Vistas, homeowner's Board, I had seen her at work. My husband, Chuck Patterson, who also served on the Board, had commented on her as being an aware business woman.

Once Diane was contracted to sell the house, there was immediate activity to advertise, show, and properly display the home to the right buyers. She was easy to contact and kept the home owner and myself informed as to how things were progressing. Because my daughter lived in another city on the mainland, I was appointed the on island contact for her.

The home had been previously leased which caused some unflattering and difficult dealings. Obstacles that could have been made even more difficult to disprove had we had a different kind of Realtor. Diane was unwavering in her search for the truth and displayed very wise actions in putting everything in order to market the property.

As a result, the new owner has a home he loves and my daughter can go on with her life in another city. Diane, is part of a great team of professionals at Wailea Realty Corp, they made working with them a pleasure. I would go to them again if I needed another Realtor.

Jo Ann Patterson

I was on Maui a few years back looking for a house to buy and a friend recommended that I contact Diane for assistance. I found Diane to be very personable and easy to work with. I was very impressed with her knowledge about the real estate market in Hawaii and how in touch she was with current listings and market trends.

I am very pleased with the house that Diane found for me and have since bought another property on Maui through her. I recommend her to everyone that I know who is thinking about purchasing real estate on Maui. After working with Diane on several real estate purchases, I believe she is one of the most professional agents I have had the privilege to work with.

I highly recommend Diane Pool.

Sincerely,

Dennis Chamberlain

Dear Diane,

It is with great joy that I write this letter of recommendation for you. In our first home buying experience, you were just wonderful, understanding, very accommodating and knowledgeable. I would and have recommended you to my friends and family. You are exactly what your business card says. You are not the largest real estate company on Maui, but certainly the most personable. My wife and I consider you not just a business associate, but a friend of ours.

Sincerely,

Rev. David P. Bennett

Dear Diane,

Just a brief note to thank you for your professionalism and dedication as our real estate agent. We appreciated your patience and interest in ensuring that all of our questions were answered. Your guidance helped us to reach a deal that we believe was fair to all parties. We were pleased that you followed through on what seemed like a myriad of details and kept the process on track so that the closing went smoothly.

Thanks again for helping us to realize our dream of owning a home in Wailea.

Sincerely yours,

John and Roberta Vogel